

## Linear Cost Equation Example

A chemical company operates a plant to produce ethylbenzene from benzene and ethene using a Friedel-Crafts alkylation process. A summary of information about the manufacturing plant is provided below:

Item	Value
Labour costs	£500,000 a <sup>-1</sup>
Benzene purchase price	£600 t <sup>-1</sup>
Benzene usage	0.75 t t <sup>-1</sup> (of ethylbenzene produced)
Process water	£10,000 a <sup>-1</sup>
Management costs	£100,000 a <sup>-1</sup>
Marketing costs	£200,000 a <sup>-1</sup>
Plant capacity	100,000 t a <sup>-1</sup>
Maintenance costs	£50,000 a <sup>-1</sup>
Ethene purchase price	£450 t <sup>-1</sup>
Ethene usage	0.28 t t <sup>-1</sup> (of ethylbenzene produced)
Catalyst costs	£100,000 a <sup>-1</sup>
R&D costs	£100,000 a <sup>-1</sup>
Ethylbenzene selling price	£1600 t <sup>-1</sup>
Process energy costs	£84,000 a <sup>-1</sup>
Depreciation of plant capital	£500,000 a <sup>-1</sup>
Central Administration costs	£50,000 a <sup>-1</sup>

Answer the following questions:

- (a) Categorise the cost items as either **fixed** or **variable** costs. Comment on any assumptions you may make.
- (b) Determine the values in the empty table below:

Quantity manufactured (x) (t a <sup>-1</sup> )	Total Fixed costs (F) (£ a <sup>-1</sup> )	Fixed costs per tonne of ethylbenzene (f) (£ t <sup>-1</sup> )	Total Variable costs (V) (£ a <sup>-1</sup> )	Variable costs per tonne of ethylbenzene (v) (£ t <sup>-1</sup> )
0				
999				
1000				
1999				
2000				
2999				
3000				
3999				
4000				
4999				
5000				
5999				
6000				
6999				

7000				
7999				
8000				
8999				
9000				
9999				
10000				

- (c) Draw a graph to show the variation of **average fixed costs per tonne ( $f$ )** and **average variable costs per tonne ( $v$ )** with the **quantity ( $x$ )** of ethylbenzene produced. Comment on your graphs.
- (d) Prepare a Total Cost equation, which will show the variation of **total costs ( $C$ )** with **quantity ( $x$ )** of ethylbenzene produced.
- (e) Prepare an Average Cost equation, which will show the variation of **average cost ( $AC$ )** with **quantity ( $x$ )** of ethylbenzene produced.
- (f) Determine the numerical values in the empty table below.

Quantity manufactured ( $x$ ) ( $t a^{-1}$ )	Total cost ( $C$ )	Total revenue ( $R$ )	Average cost ( $AC$ )	Marginal cost ( $MC$ )	Marginal revenue ( $MR$ )	Profit ( $P$ )
0						
999						
1000						
1999						
2000						
2999						
3000						
3999						
4000						
4999						
5000						
5999						
6000						
6999						
7000						
7999						
8000						
8999						
9000						
9999						
10000						

- (g) Prepare a **marginal cost ( $MC$ )** equation and a **marginal revenue ( $MR$ )** equation

- (h) Draw a graph to show the variation of **total fixed costs ( $F$ )**, **total variable costs ( $V$ )** and **total costs ( $C$ )** with **quantity ( $x$ )** manufactured. Comment on your graphs.
- (i) Draw a graph to show the variation of **marginal cost ( $MC$ )**, **average costs ( $AC$ )**, **marginal revenue ( $MR$ )** and **profit ( $P$ )** with **quantity ( $x$ )** manufactured. Comment on your graphs.
- (j) How much ethylbenzene should be manufactured in order to maximise the **profit ( $P$ )** for the company? What is the minimum amount of ethylbenzene that should be manufactured in order to make a profit for the company?